

MEMO

To: All parties approaching IPEG to engage an IPEG Expert
From: IPEG Management
Date: 2003-2021
Re: Terms engaging IPEG experts

We appreciate your business and confidence in IPEG that we do our work in the most professional way possible. That same understanding we have for the parties approaching IPEG to deliver subject matter experts from IPEG.

IPEG is a network organization operating since 2003. That means that all our consultants have engaged with IPEG to be listed on our website, although many still have their own professional business either as a personal consultancy or otherwise. Still, they choose to be part of the IPEG consultancy network.

Over the years we invested heavily in our name recognition, not only by the extensive free IP information we share on the IPEG blog (www.ipeg.com) but also by delivering top-notch service to our clients. We have delivered litigation experts in various technical fields. Our clients are mostly law firms who are seeking experts for litigation. IPEG consultants are well sought after experts in their respective technical fields.

We assume every client or law firm that approaches us recognizes our business model: if you request an IPEG consultant listed on our website to deliver expert services **you agree** that we will remain involved as an intermediary and by doing so reward us for the yearlong efforts to get name recognition (*see our motto above*).

The way we work is rather simple: we arrange for the necessary contractual documentation, among which two agreements: one between the client or law firm seeking an expert and one between the client and the expert. Invoicing will be by IPEG (we charge the expert hours with a small upshoot depending on the case and expertise required, typically between 15-20%).

We look forward to working with you,
IPEG Management

